

# PLAN YOUR MAJOR

## Real Estate (REAL)

MARQUETTE UNIVERSITY  
BUSINESS

This major trains students to become a commercial real estate professional. Real Estate professionals answer questions such as – will a new coffee shop, condo or industrial complex thrive in this neighborhood?

Declare the Real Estate Major OR Real Estate Major + Real Estate Asset Program (application and admission required).

### INTRO CLASS TO MAJOR AND REAP CONCENTRATION:

**REAL 3001 Introduction to Commercial Real Estate** Prereq: ECON 1103, ACCO 1030 C

### MAJOR COURSE REQUIREMENTS (27 Credits) :

- **FINA 4002 COMMERCIAL REAL ESTATE FINANCE** Prereq: FINA 3001
- **REAL 4061 REAL ESTATE MODELING** Prereq: REAL 3001 or FINA 4002 (or REAL 4002) A
- **REAL 4100 COMMERCIAL REAL ESTATE DEVELOPMENT** Prereq: REAL 3001 or FINA 4002 (or REAL 4002)
- **REAL 4120 CASES IN COMMERCIAL REAL ESTATE** Prereqs: REAL 3001 or FINA 4002 (or REAL 4002), and REAL 4061

### ONE OF THE FOLLOWING:

- **REAL 4330 ADVANCED REAL ESTATE ANALYSIS** Prereq: Cons. of instr.
- **REAL 4931 TOPICS IN REAL ESTATE** Prereq: REAL 3001
- **REAL 4986 REAL ESTATE INTERN. GRADING** Prereq: REAL 3986
- **REAL 4989 REAL ESTATE INTERN. WORK & GRADING** Prereqs: REAL 3001 and cons. of prog. dir. and cons. of Business Career Center
- **ACCO 4080 ANALYSIS OF FINANCIAL STATEMENTS OR ACCO 5080** Prereq: ACCO 3001; or admittance into the AIM major or Commercial Banking Program
- **CNEN 3810 INTRODUCTION TO CONSTRUCTION MANAGEMENT** Prereq: Soph. stndg for CNEN, CIEN, and ENEN majors. Sr. stndg. for all other majors
- **ECON 4012 URBAN AND REGIONAL ECONOMICS** Prereqs: ECON 1103 & ECON 1104
- **FINA 4001 ADVANCED FINANCIAL MANAGEMENT OR FINA 5001** Prereqs: ACCO 1031, FINA 3001, BUAD 1060
- **FINA 4011 INVESTMENT ANALYSIS OR FINA 5011** Prereqs: ACCO 1031, BUAD 1060, FINA 3001
- **MARK 4094 PROFESSIONAL SELLING** Prereq: MARK 3001

### FOUR ADDT'L UPPER DIVISION BUSINESS ELECTIVES\*

(3000/4000 level business courses) \*replace with another business major's Requirements and Electives if applicable

### KEY:

**Bold Course** = Option in Fall 2025

**A** = Analytics Structured Elective

**C** = Core Enhancement Structured Elective

### REAL ESTATE CONTACTS:

General Inquiries

*Melanie Roepke*

Real Estate Asset Program (REAP)

Concentration

*Vito Taphorn*

Student Organization

*Commercial Real Estate Club:*

*Matt Waters*

### LINKS:



MAJOR OVERVIEW



BULLETIN

### REAL ESTATE ASSET PROGRAM (REAP) CONCENTRATION REQUIREMENTS:

- **FINA 4002 COMMERCIAL REAL ESTATE FINANCE** Prereq: FINA 3001
- **REAL 4100 COMMERCIAL REAL ESTATE DEVELOPMENT OR REAL 4061 REAL ESTATE MODELING** Prereq: REAL 3001 or FINA 4002 (or REAL 4002)
- **REAL 4210 REAL ESTATE ASSET PROGRAM - APPLIED REAL ESTATE MODELING** Prereqs: FINA 3001, REAL 3001, FINA 4002 or REAL 4002; and REAP major **A**
- **REAL 4220 REAL ESTATE ASSET PROGRAM - APPLIED INVESTMENT CASES** Prereqs: FINA 3001, REAL 3001, FINA 4002 or REAL 4002, and REAL 4210
- **REAL 4230 REAL ESTATE ASSET PROGRAM - ADVANCED REAL ESTATE INVESTING** Prereqs: FINA 3001, REAL 3001, FINA 4002 or REAL 4002; REAL 4210; and REAL 4220